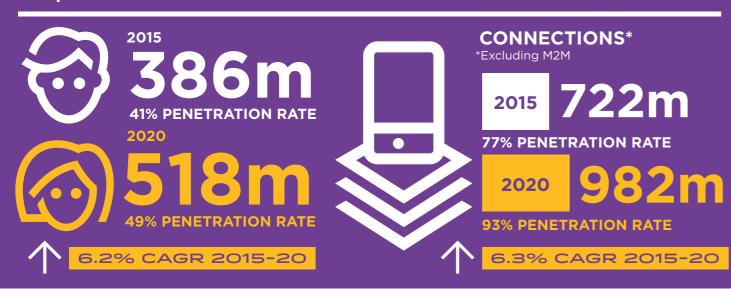
MOBILE ECONOMY SUB-SAHARAN AFRICA

Unique subscribers and SIM connections



Accelerating moves to mobile broadband networks and smartphone adoption

Mobile broadband connections



Mobile broadband connections to increase from 24% of total in 2015 to 57% by 2020

Smartphones 2015 160m 540m 640m 640m

By 2020, there will be 540m smartphones, growth of 380m from the end of 2015

Data growth driving revenues and operator investments

Operator recurring revenues

\$40bn₂₀₁₅ \$51bn₂





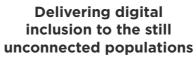
Operator capex of up to

\$72bn

for the period 2015-20

Mobile contributing to economic and social development across the region





Mobile internet penetration 23% in 2015, 37% in 2020



Delivering financial inclusion to the unbanked populations

135 live services across the region as of December 2014



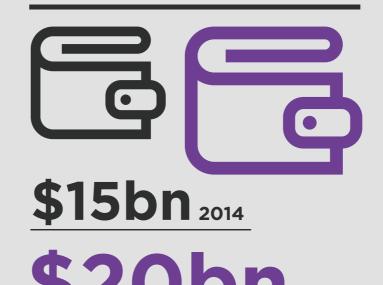
Delivering innovative new service and apps

Number of M2M connections to reach 30m by 2020

Mobile industry contribution to GDP



Public funding



Mobile ecosystem contribution to public funding before regulatory fees

Employment

Jobs directly supported by mobile ecosystem

2m JOBS

2014



Plus an additional **3.4 MILLION** indirect jobs supported by 2020